



Private Equity Associate/Analyst

Developing World Markets (DWM) specializes in asset management for microfinance and other socially positive businesses in developing countries. We manage approximately \$600 million of assets and have invested debt or equity in over 120 microfinance institutions (MFIs) across more than 40 countries worldwide.

DWM is seeking a dynamic Associate/Analyst to join the Private Equity team, which manages approximately USD \$150 million in private equity capital. The Associate/Analyst will play a key role in the evaluation and execution of potential investments for these funds as well as manage and analyze liquidity events of current portfolio investments.

Responsibilities

- Develop and maintain detailed financial models for use in evaluating potential investments
- Perform comprehensive and in-depth company, country and industry research
- Participate in due diligence sessions and review legal documentation
- Prepare detailed memorandums (e.g., investment proposals)
- Communicate and interact with internal and external senior executives
- Monitor portfolio investments and prepare quarterly investor reports

Qualifications

- Experience in investment banking, asset management, private equity and/or deal-oriented financial analysis, preferably in connection with emerging markets, international development, and/or social responsible investing
- Candidates must demonstrate significant quantitative skills (including financial modeling and valuation skills), strategic and creative thinking abilities
- Ability to manage multiple high priority projects and work effectively both as an individual and as part of a team.
- Strong work ethic and attention to detail
- Demonstrated commitment to social / economic development
- Excellent verbal and written communication skills, including advanced MS Word, Excel and PowerPoint skills
- Strong ability to represent the firm with potential and existing clients including travel
- Knowledge of or experience in the microfinance sector is a plus
- Foreign language ability is a plus – especially Spanish, French or Russian
- Proof of ability to work in the U.S.

For more information on DWM: <http://www.dwmarkets.com/> Qualified candidates should send a cover letter and resume to: Jackie Ruiz, Office Administrator Jackie@dwmarkets.com