



Job Posting for Capital Markets Analyst

Developing World Markets is seeking a dynamic Capital Markets Analyst who will join a growing team of finance professionals with a strong social mission and an active deal flow of debt, equity and structured products. The Analyst will be based in Darien, CT, and will work closely with the Capital Markets team in the development and marketing of the firm's investment banking and fund management products to investors.

The relatively small size of the team offers analysts the unique opportunity to immediately assume significant responsibilities and to work closely with senior members of the firm.

Responsibilities will include:

- Assist in executing the firm's pioneering transactions
- Perform due diligence, credit analysis and financial analysis
- Develop, maintain, and review detailed financial models
- Identify, evaluate and present new capital markets transaction ideas
- Prepare capital markets transaction documents and memoranda
- Plan and participate in investor roadshows and marketing trips
- Research special projects and present results

Candidate must possess the following background and skill sets:

- A college degree
- Experience in investment banking, corporate finance, asset management and/or deal-oriented financial analysis, preferably in connection with emerging markets, international development, and/or social responsible investing
- Significant quantitative skills (including financial modeling and valuation skills), strategic and creative thinking abilities, and distinguished written and oral communications skills.
- Analysts are expected to exhibit a strong work ethic, learn quickly, manage multiple high priority projects and work effectively both as an individual and as part of a team.
- Advanced Microsoft Word, Excel and PowerPoint skills
- Professional demeanor and outgoing personality with strong interpersonal skills
- Strong ability to represent the firm with potential and existing investors including travel, at times on his/her own
- Foreign language fluency is a plus
- US citizen or permanent resident

Developing World Markets, a Darien, Connecticut-based company, is at the forefront of a global effort to create investible solutions to meet the social and financial needs of the developing world. DWM structures transactions that open doors to the international capital markets for microfinance institutions and other socially positive organizations. To date, Developing World Markets has led or advised on \$850 million of capital raises for socially positive investments and currently has more than \$650 million in socially positive assets under management. The DWM team has deep experience in investment banking and emerging markets investing, as well as a passionate interest shared with their clients in the social goals served by their transactions. For more information: <http://www.dwmarkets.com>

Interested candidates please submit a cover letter and short resume to:
Ms. Jackie Ruiz, Jackie@dwmarkets.com